ROBERT SMITH

Sourcing Manager/Executive

E-mail: info@qwikresumc.com **Phone:** (0123)-456-789

SUMMARY

Experienced Purchasing Professional with exceptional abilities in building and developing internal teams and supplier relationships to achieve the best value for the corporation.

SKILLS

Microsoft Office Suite, Data Entry.

WORK EXPERIENCE

Sourcing Manager/Executive

Southeastern Grocers - March 2014 – 2019

- Drive sourcing initiatives through the 7-step sourcing process for annual indirect spend categories of store operations, energy, maintenance.
- Apply best method savings approaches including cost and clean sheet modeling, and total cost of ownership (TCO) analysis.
- Negotiate optimal contract terms and conditions for various contract types, including service, supply, and incentive agreements.
- Establish, develop and ensure continuous engagement with key business stakeholders.
- Execute sourcing initiatives including RFPs, reverse auctions, and Japanese auctions.
- Manage assigned suppliers by establishing KPIs, shared goals, and business/strategy reviews.
- Present project and savings updates to executive leadership.

Sourcing Manager

Accenture - 2013 – 2014

- Co-Manage a $500MM sourcing project with a direct savings results of $50MM working alongside multiple stakeholders both internal as well was external.
- Deliver against sourcing deliverables set by corporate services and striving for accurate analysis and solving problems in an analytical manner.
- Manage external communication and integration for customer between multiple department levels ranging from Procurement, Operation and Finance.
- Support initiatives aimed at improving productivity and efficiency.
- Understand clients operational needs and develop a solutions to fit the model.
- Manage suppliers across all accounts while leveraging relationship for customer focus.
- Develop screening tools through excel to help automate suppliers qualification selection..

SCHOLASTICS

© This Free Resume Template is the copyright of Qwikresume.com. Usage Guidelines

- Masters of Business Administration - (North Dakota State University)

© This **Free Resume Template** is the copyright of Qwikresume.com. **Usage Guidelines**