

ROBERT SMITH

Sprint Customer Service Representative III

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Looking for any computer technology opportunities, or sales/customer service. Open to many other fields as well.

CORE COMPETENCIES

Management, Customer Service, Customer Relations, Microsoft Office, Microsoft, Call Center.

PROFESSIONAL EXPERIENCE

Sprint Customer Service Representative III

ABC Corporation - August 2015 – December 2016

Key Deliverables:

- Generated and repeating sales by providing product and technical information.
- Established rapport with customer thus creating reoccurring business.
- Turned cold canvassing into sales.
- Created flow by prospecting for customer looking to port over from different companies Amusement Coin (Driver/ Rep) Initiating and closing sales while providing exemplary customer service using consultative selling skills to identify opportunities and overcome objections.
- Generated and repeated sales by providing product and technical information.
- Established rapport with customer thus creating reoccurring business.
- Responsible for providing assistance to all inbound Sprint customers regarding their mobile phone accounts.

Sprint Customer Service Representative

Delta Corporation - 2013 – 2015

Key Deliverables:

- Not only customer service but as well as advanced technical support.
- Dumping ground for all other departments.
- Successfully sold Sprint products and services Demonstrated use and care of merchandise to customers Developed positive customer relationships .
- Results-oriented, strategic sales professional with 5 years background in the sales industry.
- This is Dummy Description data, Replace with job description relevant to your current role.
- This is Dummy Description data, Replace with job description relevant to your current role.
- This is Dummy Description data, Replace with job description relevant to your current role.

EDUCATION

- BS- (David Starr Jordan High School - Long Beach, CA)