

Robert Smith

Sr. Financial Analyst/Consultant

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SUMMARY

An opportunity that will leverage my strong background in corporate finance, operations finance, management consulting, and financial services, as well as my strong systems implementation, business process, financial modeling, analytical, accounting, and communication skills.

SKILLS

CFA Level III Candidate.

WORK EXPERIENCE

Sr. Financial Analyst/Consultant

ABC Corporation - April 2002 – January 2005

- Worked in the business analytics group and provided consulting, business analytics, and FP&A analytical support for both internal and external clients.
- Supported senior management in identifying strategic opportunities to improve the profitability of existing products and developed strategies and business cases for new products and services.
- Created complex investment valuation and financial models in Excel, developed pricing strategies.
- Supported business units with budgeting, forecasting, variance analysis, and developing KPIs to analyze business segment and product financial performance.
- Developed and maintained the portfolio volume pricing model to analyze individual contract profitability and assess impacts of forecasted revenues and expenses.
- Provided activity-based costing analytics to generate key performance metrics for analyzing an Issuers cross-functional bankcard operations and provided cross competition comparison.
- Significantly improved the forecasting accuracy of a multi-equation simultaneous econometric model, designed to forecast card industry and specific portfolio profitability within varying macro-economic scenarios.

Sr. Financial Analyst

ABC Corporation - 1999 – 2002

- Monitored preparation of Commercial cost proposals.
- Developed pricing strategies & assisted with solution development.
- Organized proposal schedule & coordinated inputs.
- Monitored competitive analysis trends and performed cost analysis.
- Prepared executive management reviews.
- Supported contract negotiation & conducted financial analysis during due diligence.
- Instrumental in identifying operational deficiencies which ultimately improved corporate profit margins.

EDUCATION

MS in Applied Economics and Finance - January 1998(University of California, Santa Cruz - Santa Cruz, CA)