

ETHAN MARTINEZ

Stock Manager



🔼 PROFESSIONAL SUMMARY

Accomplished Stock Manager bringing 5 years of expertise in inventory optimization and operational efficiency. Proven success in implementing strategic stock control measures and enhancing team performance. Committed to fostering collaborative relationships and leveraging analytical skills to streamline processes and achieve organizational goals.



WORK EXPERIENCE

Stock Manager

Feb / 2021-Ongoing

Maple Leaf Consulting

- Toronto, ON
- 1. Provided comprehensive support to the Store Manager, driving productivity and reducing costs through effective inventory strategies.
- 2. Collaborated with management on monthly inventory counts and documentation to identify operational improvement opportunities.
- 3. Ensured compliance with Planogram guidelines, leading store resets and maintaining merchandising standards.
- 4. Evaluated department processes and command media to enhance operational effectiveness.
- 5. Coached team members to minimize damage to both Government and Company property.
- 6. Managed inventory levels and adjusted stock based on sales trends and seasonal demands.
- 7. Developed and implemented training programs to enhance team performance and customer service.

Stock Manager

Feb / 2020-Feb / 2021

Cactus Creek Solutions

- **₽** Phoenix, AZ
- 1. Oversaw multiple databases to maintain accurate inventory records and track stock movements.
- 2. Received and prepared merchandise for display on the sales floor and in storage areas.
- 3. Redesigned sales floor layouts to optimize customer flow and product visibility.
- 4. Coordinated scheduling for promotional events and seasonal sales.
- 5. Maintained organization and cleanliness in stockrooms to facilitate efficient operations.
- 6. Participated in formal inventory audits, contributing to a 98% accuracy rate in stock counts.



EDUCATION

Bachelor of Science in Business Administration

Feb / 2019

Feb / 2020

University of Michigan

■ Phoenix, AZ

Focused on supply chain management and inventory control principles.

- (123) 456 7899
- Los Angeles
- www.qwikresume.com



SKILLS

Customer Relationship Management

Inventory Planning

Stock Accuracy Management

Inventory Audits

Strategic Planning



Scuba Diving

E-sports

Reading Fiction

Puzzle Solving

STRENGTHS



Stewardship

Teamwork

Tenacity



LANGUAGES







English

Italian

Japanese

ACHIEVEMENTS

- Implemented a new inventory tracking system, reducing discrepancies by
- Trained and developed a team that improved stock management efficiency by 20%.
- Achieved a 15% reduction in holding costs through strategic inventory turnover.