

# ROBERT SMITH

## Strategic Buyer

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### SUMMARY

To obtain a Strategic Buyer position with a financially sound & well-positioned organization enabling me to integrate and utilize my planning, problem-solving, team building, and leadership skills in a new industry.

### SKILLS

SAP, Excel, Multitasking.

### WORK EXPERIENCE

#### Strategic Buyer

ABC Corporation - August 2013 – 2013

- Work with site strategic sourcing to help implement SAP.
- Run reports, supplier escalation.
- Manages supplier delivery/quality, capacity constraints, etc.
- Assumes the lead role in supplier expedites, escalation.
- Support operations in strategic management of the supply base.
- Conduct cost/price analysis for all products under jurisdiction.
- Participate in the analysis of competitive pricing received under the strategic sourcing program, conducts user meetings, and recommend the strategic source award.

#### Strategic Buyer

Delta Corporation - 2009 – 2013

- Managed supplier accounts to meet supply while balancing the internal goals of the company  
Conferred with suppliers to align deliverables.
- Analyzed master scheduling and provided a clear-to-build scenario Consulted with shipping carriers  
rationalizing a fleet of effective carriers Acted.
- Provided assurance of supply and maintained optimum level of inventory of Microwave  
Components \$2 Million annual purchases Led the JIT/Cost reduction.
- Responsible for the procurement of products and services supporting the Commercial.
- Review and approve purchase orders for production and MRO Monitor inventory levels of assigned  
commodities to maximize.
- Analyzed cost drivers globally with buyers in Mexico, Germany, and France to plan strategic  
outlook Lead supplier meetings to discuss and negotiate.
- Procurement strategies based on business requirements for Philips factories in Europe, Asia, and  
South America Excess and Obsolete Management, .

## SCHOLASTICS

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