

# Robert Smith

## Strategic Buyer

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## SUMMARY

Organized and detail-oriented individual with over 10 years of experience in a Strategic Buyer professional position. Expert in coordinating, planning, and accommodating needs. Successfully developed strong relationships with quality vendors. Proven ability to manage schedules, meet tight deadlines, and offer consistently strong leadership.

## SKILLS

Microsoft Office, Customer Service, Detail Oriented, Design.

## WORK EXPERIENCE

### Strategic Buyer

ABC Corporation - 2012 - 2020

- Setup long-term purchasing strategies for new and existing programs.
- Directed and managed activities within the procurement arena in accordance with the strategic directives and policies set forth by the Supply Chain Manager.
- Reported and advised the Supply Chain Manager on the attainment of the procurement plan with cost, quality, schedule, and inventory levels.
- Continually improved the efficiencies and cost-effectiveness of procurement in collaboration with Engineering, Production, Quality Assurance, Sales, Program Management, and Finance using Lean methods.
- Developed, implemented, and maintained various manufacturing plans, bill-of-materials, work instructions, and illustrations to define and document as-built configuration.
- Developed a formulated costing tool for the sales team in order to create proposals for new clientele.
- Planned and scheduled programs/projects by applying schedule performance measurement techniques and associated cost measurement techniques.

### Strategic Buyer

Delta Corporation - 2009 - 2012

- Strategic Buyer for the Core Business Fields Starters, Alternators, Generators, (New and Remanufactured) Components of Starters and Alternators Keys.
- Managed a team of Procurement Coordinators and the supply base for multiple commodities.
- Included forecasting, negotiating prices and lead-times, measuring delivery performance, and developing new business processes and metrics as needed.
- Assisted in defining the support strategy for new product intros, coordinated part set-up, and ensured timely material supply.
- Assisted in managing the transition and transfer of negotiated pricing and supply chain of J&J's Consumer products to four contract packaging.
- Managed supplier and vendor relationships for \$8MM spend of fragrances, flavors, dyes, and other intermediates while providing procurement support.
- Participated in the global purchasing team in consolidating the number of global chemical distributors resulting in savings of over \$4MM of spend.

## EDUCATION

BS