



JAMES CLARK

Global Strategic Sourcing Manager

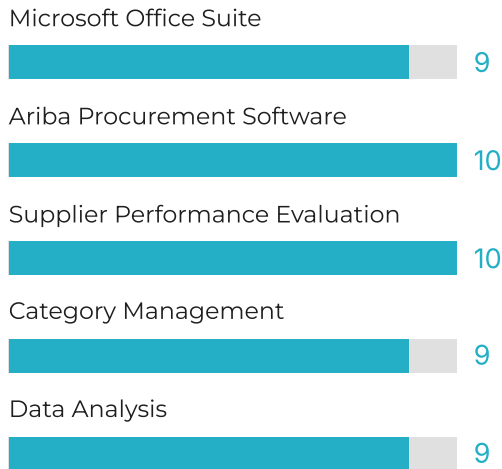
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📍 Los Angeles

🌐 www.qwikresume.com

💡 SKILLS



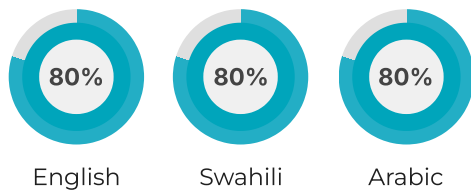
🚀 INTERESTS

- 🔧 DIY Projects
- ✂️ Crafting
- 🧘 Meditation
- 🏛️ History

👤 STRENGTHS

- 🌱 Humility
- 💡 Innovation
- 👁️ Insightfulness
- ✅ Integrity

🗣️ LANGUAGES



🌟 ACHIEVEMENTS

- 🌟 Achieved 20% cost savings through strategic supplier negotiations in 2022.
- 🌟 Implemented a vendor scorecard system that improved supplier performance metrics by 30%.

👤 PROFESSIONAL SUMMARY

Accomplished Global Strategic Sourcing Manager with 10 years of expertise in driving cost-effective sourcing initiatives and optimizing supply chain efficiencies. Expert in forging strategic supplier partnerships and implementing innovative procurement strategies that yield substantial savings. Passionate about leveraging data analytics to enhance operational excellence and supplier performance.

💼 WORK EXPERIENCE

Global Strategic Sourcing Manager Feb / 2018-Ongoing
Quantum Solutions LLC Phoenix, AZ

1. Developed and executed a comprehensive corporate commodity strategy across multiple divisions.
2. Managed the selection and evaluation of strategic suppliers, ensuring alignment with business objectives.
3. Conducted detailed spend analysis to identify cost-saving opportunities and drive procurement efficiency.
4. Executed and reviewed RFQ/RFP initiatives, enhancing supplier engagement and competitive bidding.
5. Created and implemented a corporate-wide RFQ document, improving quote analysis accuracy and transparency.
6. Identified process improvements to capture ancillary costs, leading to increased financial accuracy.
7. Negotiated annual cost savings through competitive bidding and strategic value engineering initiatives.

Strategic Sourcing Manager Feb / 2015-Feb / 2018
Crescent Moon Design Portland, OR

1. Franklin Lakes, NJ 2006 to 2008 \$7 billion global manufacturer of medical devices, instrument systems, and reagents.
2. Strategic Sourcing Manager responsible for global sourcing of plastic components and product packaging with a \$32MM annual spend.
3. Identified and qualified both domestic and international suppliers to ensure uninterrupted supply and quality standards.
4. Employed a customized five-step sourcing framework, significantly enhancing supplier performance through audits and scorecards.
5. Collaborated with the Purchasing Leadership Team to achieve a \$1 million cost reduction in healthcare textiles.

🎓 EDUCATION

Master of Business Administration Feb / 2012-Feb / 2015
University of Chicago Phoenix, AZ

Focused on Supply Chain Management and Strategic Sourcing.