



MIA TAYLOR

Strategic Sourcing Manager

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🌐 www.qwikresume.com

PROFESSIONAL SUMMARY

Strategic Sourcing Manager with 7 years of experience in elevating procurement strategies and fostering supplier partnerships. Expertise in executing cost-saving initiatives and optimizing supply chain efficiency. Proven success in driving cross-functional collaboration and enhancing supplier performance, delivering measurable results in diverse industries.

WORK EXPERIENCE

Strategic Sourcing Manager

📅 Feb / 2021-Ongoing

Pineapple Enterprises

📍 Santa Monica, CA

1. Oversaw strategic sourcing initiatives for Quantum Rehab, enhancing supplier engagement and performance.
2. Identified and onboarded domestic and international suppliers to support new product lines.
3. Executed cost-saving measures by negotiating favorable terms with international suppliers.
4. Managed global supply chains to ensure timely delivery of components.
5. Implemented inventory forecasting guidelines, optimizing stock levels.
6. Collaborated with engineering teams to analyze costs and improve product assembly processes.
7. Established metrics for supplier performance, driving continuous improvement.

Strategic Sourcing Manager

📅 Feb / 2018-Feb / 2021

Silver Lake Enterprises

📍 Seattle, WA

1. Led data-driven analyses to identify supplier solutions, achieving optimal savings through RFP processes.
2. Formulated negotiation strategies based on comprehensive RFP data analysis.
3. Coordinated supplier workshops and managed pre-negotiation activities to enhance market strategies.
4. Refined negotiation tactics to secure contracts, analyzing supplier capacities and opportunities.
5. Expanded supplier base by onboarding multiple domestic and international production facilities.

EDUCATION

Bachelor of Science in Business Administration

📅 Feb / 2015 - Feb / 2018

University of Michigan

📍 Denver, CO

Focused on supply chain management and procurement strategies.

SKILLS

Sap Procurement Management



Decision-making Skills



Problem Solving



Technical Proficiency



Erp Systems Knowledge



INTERESTS

★ Surfing

🥋 Martial Arts

👥 Community Service

📝 Blogging

STRENGTHS

⌚ Patience

🏔 Perseverance

📅 Planning

⚙ Positivity

LANGUAGES



English



Japanese



Arabic

ACHIEVEMENTS

★ Achieved \$3M savings in nonfood categories through strategic supplier negotiations.

★ Implemented a new procurement framework that reduced lead times by 20%.