

Robert Smith

Strategic Sourcing Specialist

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SUMMARY

Accomplished professional with will strong knowledge of Supply Chain business processes to lead business processes reviews, requirements definition, and solution development activities for ERP/ MRP Requisition-to-Payment (R2P) / Procure-to-Payment (P2P) process deployment and change management activities.

SKILLS

APICS, Certified Supply Chain Professional Exam Prep,.

WORK EXPERIENCE

Strategic Sourcing Specialist

ABC Corporation - October 2006 - January 2008

- Provides expertise in financial analysis for cost savings projects, PPV, inflation impact models, benchmarking of costs and pricing to industry and producer price indices, exchange rate analyses, and total landed cost analyses for worldwide suppliers.
- Evaluates market conditions to maintain inventory levels and achieve 10% in cost savings.
- Implements 6 Sigma and continuous improvement programs to improve supply chain business processes and supplier performance.
- Identifies opportunities and suppliers which result in advantage in quality, delivery, functionality, price, reliability, logistics, business-to-business integration, currencies and reduced total cost.
- Provides financial analysis for cost savings, purchase price variance, industry performance, price indices, exchange rate and total cost of ownership for worldwide supply base.
- Responsible for supplier management to improve costs and resulting in cost savings of \$1.5 million and an increase of 45% in supplier base efficiency for on time delivery for past due suppliers.
- Develops key performance indicators metrics to measure supplier performance for executive reporting.

Strategic Sourcing Specialist

Delta Corporation - 2001 - 2006

- Responsible for managing a defined portfolio of products and supporting services as part of the overall contract portfolio for UAB Hospital, an 1,157 .
- Supported Departments include Hospital Labs (including Blood Bank, Bone Marrow, Cell Therapy, Chemistry, Coagulation, Emergency Department, Flow .
- Total managed spend \$55M.
- Researched groupwide needs, prepared bids, and evaluated bid responses to procure goods and services at maximum savings.
- Implemented a front-end purchasing and procurement system (Coupa) and developed a strategy for onboarding key vendors, resulting in greater .
- Developed a process map of Gannetts company-wide sourcing procedures, resulting in standardized processes efficiencies.
- Managed Gannetts fuel card program, which provided cash rebates, greater insight into purchasing patterns, increased fraud controls, and developed .

EDUCATION

Masters in Business Administration - (Our Lady of the Lake University)