ROBERT SMITH

Strategist/Representative

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Preferred dynamic environments where can contribute in a cross functional team. Dynamic, insightful, clear, and intentional. Developed and execute create success.

MARCH 2014 – 2020

STRATEGIST/REPRESENTATIVE - DIGITAL TELEPATHY

- Function as a true partner to our clients throughout the research process.
- Worked with clients to articulate objectives and optimal methodologies and analytics needed to achieve them.
- Scheduled projects and required resources, and progress to team and key stakeholders alike.
- Managed internal team, coordinated activities and conveyed key objectives, project specifications.
- Reporting process to remain focused on objectives and overall story while informing them of any other interesting developments found in the data.
- Wrote key findings to tie everything together and provide a polished and familiar story.
- Great communications and strong working relationships with clients from the very beginning.

2013 – 2014

STRATEGIST - ABC CORPORATION

- ComputerJobs.com (Dot-Com Company) Executive Analyst - Strategic Advisor to the Senior Vice President (SVP) and General Manager.
- Established foundation for new venture where ComputerJobs could enter the recruiting market.
- This consisted of forming partnerships with external vendors and agencies and included strategic vision and plan for Venture Capital and establish grounds for a public IPO.
- High Level Solutions & Architecture - Introduced the use of the Microsoft DNA architecture, which was the foundation leading to the current .NET architecture.
- (Use Case Modeling for OOA) - Introduced partnerships that led to innovative solutions for on-line background checks, psychology testing and skill testing..
- This is Dummy Description data, Replace with job description relevant to your current role.
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EDUCATION

MBA Finance & Market Research - (University of Cincinnati-Main Campus)

SKILLS

Technical Skills, MS-Office.