# **WILLIAM PEREZ**

### Summer Analyst

☑ support@qwikresume.com 📞 (123) 456 7899 💡 Los Angeles

www.awikresume.com

## PROFESSIONAL SUMMARY

Finance professional with two years of experience in data-driven analysis and investment research. Demonstrated ability to perform in-depth financial evaluations and contribute to strategic decision-making. Excited to apply my analytical skills in a Summer Analyst role to support innovative investment solutions and enhance operational effectiveness.



### **WORK EXPERIENCE**

#### Summer Analyst

mar / 2024-Ongoing

### Pineapple Enterprises

耳 Santa Monica, CA

- 1. Collaborated with the Managing Partner to develop a comprehensive business plan for restructuring a target company.
- 2. Authored a detailed report analyzing the business models and SWOT profiles of the top 15 industry players.
- 3. Performed market evaluations to assess product performance and competitive positioning.
- 4. Recommended tailored business models suited for the Vietnamese market.
- 5. Streamlined order processing, enhancing efficiency by 20%.
- 6. Achieved inter-coder reliability scores exceeding 85% across
- 7. Maintained and analyzed databases, collaborating with developers to ensure data integrity.

### Summer Analyst

mar / 2023-Mar / 2024

#### Summit Peak Industries

**耳** Denver, CO

- 1. Partnered with a top 100 insurance representative to explore diverse facets of the insurance industry.
- 2. Implemented new product offerings and communicated program details to clients effectively.
- 3. Engaged in the complete insurance sales cycle, including marketing and seminar organization.
- 4. Conducted quantitative and qualitative analyses on government policies and company performances.
- 5. Evaluated portfolio compositions through year-over-year and DCF analysis.

# EDUCATION

### Master of Management Studies

mar / 2022-Mar / 2023

University of Chicago

F Phoenix, AZ

Focused on finance, investment strategies, and market analysis.



## SKILLS

Venture Capital Analysis

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Communication Skills

Portfolio Management

Critical Thinking

Quantitative Skills

## INTERESTS

👺 Running

♥ Public Speaking

## STRENGTHS

🖒 Willingness 🛮 결 Wisdom

<u></u> Zeal

Ingenuity

## LANGUAGES



English German

Eropoh

## ACHIEVEMENTS

Developed a financial model that improved forecasting accuracy by 30%

Conducted market analysis leading to a 15% increase in investment recommendations.