



HARPER LEWIS

Supervising Agent

✉ support@qwikresume.com ☎ (123) 456 7899 📍 Los Angeles

🌐 www.qwikresume.com

SKILLS

Bilingual Communication Skills



Sales Strategy Development



Process Improvement



Team Collaboration



Goal Setting



Relationship Building



INTERESTS

- ★ Surfing
- 🌐 Martial Arts
- 👤 Community Service
- 👥 Blogging

STRENGTHS

- ⌚ Patience
- 🏔 Perseverance
- 📅 Planning
- ⚙ Positivity

LANGUAGES



ACHIEVEMENTS

- ★ Increased team sales by 30% through targeted training programs.
- ★ Successfully mentored new agents, leading to a 25% improvement in their performance metrics.

PROFESSIONAL SUMMARY

Driven professional with two years of experience in supervising agents and enhancing team performance. Skilled in mentoring, optimizing operational processes, and achieving sales targets. Committed to fostering a supportive and high-energy team culture that prioritizes collaboration and excellence.

WORK EXPERIENCE

Supervising Agent

📅 May / 2024-Ongoing

Quantum Solutions LLC

📍 Phoenix, AZ

1. Supervised and trained a team of two new agents, resulting in improved sales productivity.
2. Scheduled client appointments and maintained strong client relationships to drive business growth.
3. Conducted in-home visits to analyze coverage options and provide tailored benefits.
4. Resolved escalated customer issues to maintain high service standards.
5. Tracked agency performance metrics, calculating production and maintaining accurate records.
6. Developed production reports and conducted hiring processes, including interviews and resume evaluations.
7. Facilitated team-building sessions and participated in weekly call nights to boost morale and performance.

Supervising Agent

📅 May / 2023-May / 2024

Summit Peak Industries

📍 Denver, CO

1. Leveraged advanced knowledge of supplemental benefits to enhance customer account management.
2. Trained agents to consistently exceed weekly sales quotas, achieving over \$2,200 in annualized life premiums.
3. Engaged with union members to deliver comprehensive benefit packages and life insurance options.
4. Recognized for outstanding sales performance as a supervisor, leading agent training and success meetings.
5. Implemented strategies to maintain high levels of team engagement and motivation.
6. Analyzed market trends to adjust sales approaches and maximize effectiveness.

EDUCATION

Bachelor of Business Administration

📅 May / 2022 - May / 2023

University of Phoenix

📍 Chicago, IL

Focused on business management and sales strategies.