



# BENJAMIN LEE

Tanning Consultant

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## PROFESSIONAL SUMMARY

Results-oriented Tanning Consultant with 2 years of experience dedicated to providing exceptional customer service and personalized tanning solutions. Proficient in educating clients on safe tanning practices while promoting products effectively. Committed to creating a welcoming environment that enhances customer satisfaction and drives sales growth.

## WORK EXPERIENCE

**Tanning Consultant** Mar / 2024-Ongoing  
Quantum Solutions LLC Phoenix, AZ

1. Provided personalized tanning consultations to clients based on skin type and desired results.
2. Engaged with customers in a friendly manner, assessing their tanning needs and preferences.
3. Provided consultations to clients on suitable tanning products and techniques.
4. Maintained a clean and welcoming salon environment to enhance client experiences.
5. Promoted salon services and products effectively, contributing to sales targets.
6. Utilized tanning software to track client preferences and sales trends.
7. Educated clients on aftercare and safe tanning practices to ensure their satisfaction.

**Tanning Consultant** Mar / 2023-Mar / 2024  
Summit Peak Industries Denver, CO

1. Greeted customers entering the salon and assessed their tanning needs immediately.
2. Described tanning products accurately, detailing their benefits and care instructions.
3. Earned management trust by responsibly opening and closing the salon as a key holder.
4. Assisted clients both in-person and via phone, providing knowledgeable support.
5. Answered product inquiries with up-to-date knowledge of promotions and sales.
6. Recommended alternative products when clients' preferred items were out of stock.

## EDUCATION

**Associate of Applied Science in Cosmetology** Mar / 2022 - Mar / 2023  
Beauty Institute of Technology Portland, OR

Focused on skin care, tanning techniques, and customer service in the beauty industry.

## SKILLS



## INTERESTS

- Podcasts Language Learning  
Dancing Cycling

## STRENGTHS

- Intuition Leadership  
Listening Mentorship

## LANGUAGES



## ACHIEVEMENTS

- Increased client retention by 20% through personalized follow-ups and consultations.
- Achieved 15% sales growth in tanning products within the first year.