

Robert Smith

Tasting Room Associate/Consultant

CONTACT DETAILS

1737 Marshville Road,
Alabama
(123)-456-7899
info@qwikresume.com
www.qwikresume.com

PERSONAL STATEMENT

A down to earth, driven, and passionate person with an intense student like mentality. believe in the power of positivist creating positive results and maximizing your territory to ensure efficiency. attack endeavors wholeheartedly with the belief that practice makes perfect, and by knowing how to correctly research and resource, with an enthusiastic eye to succeed. would like to obtain an entry level position for a quality company with potential for advancement.

SKILLS

Microsoft Office, Public Speaking, Customer Service, Planning, Coaching/Mentoring, POS Systems.

WORK EXPERIENCE

Tasting Room Associate/Consultant

Lachini Vineyards Winery - July 2015 - 2020

Responsibilities:

- Greeted customers warmly, created lasting relationships through building rapport and in doing so, building a loyal cliental.
- Gave samples of wine, educated customers on the basics of wine and sold bottles and cases.
- Led tasting room host and representative to guests and club members.
- Introduced the tasting room in an inviting and eloquent fashion, while also instantly creating a comfortable atmosphere that people want to be in, and being clear with what we have to offer with wine type, tastings, glass pours, and pricing.
- Opened and closed procedures, as well as maintaining cleanliness and overall look of tasting room to the public.
- Sold wine to guests that come in for tastings and encouraging their return with the goal of making them a club member.
- Educated guests about the wine and our winery in entertaining way that is also informative while also being able to effectively answer any questions they have.

LANGUAGES

English (Native)
French (Professional)
Spanish (Professional)

INTERESTS

Climbing
Snowboarding
Cooking
Reading

Tasting Room Associate

Delta Corporation - 2012 - 2015

Responsibilities:

- Promote Hazlitt wines while providing wine tastings, educating customers in various selections / labels, maintain wine and retail inventory on the .
- Coordinated wine education and tasting room services, including winery and vineyard tours by appointment.
- Participated in harvest and bottling for 2013.
- Meet and greet customers upon entering the establishment Maintained order and cleanliness of tasting room and public areas Communicate with customers .
- Job Description Serve and sell wine at winery tasting room.
- Job Description Serve and sell wine at winery tasting room.
- Served as a liaison between the customer and the business Learned and informed customers, different types of wines, the process and grape varieties .

REFERENCES

Reference - 1 (Company Name)
Reference - 2 (Company Name)

Education

B.A. In Spanish Linguistics, Spanish - (North Carolina State University
- Raleigh, NC)