ROBERT SMITH

Infrastructure Technical Consultant

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SUMMARY

Innovative Sales Engineer and Business System Analyst with a passion for enhancing the client experience, while meeting company goals. Knack for solving business 'pain points' by mapping to product and service capabilities.

CORE COMPETENCIES

Financial, Credit, Banking.

PROFESSIONAL EXPERIENCE

Infrastructure Technical Consultant

ABC Corporation - 2009 – 2014

Key Deliverables:

- Contracting and consulting, adding value utilizing Sales Engineer, Technical Account Manager, technical skills and product experiences.
- Passion for showing value and exploring product benefits.
- Embraced Prepaid Payment instruments, product analysis and review with InComm prepaid card solutions, resulting in resilient product capabilities and functionalities.
- Discovered, addressed, installed and presented application solutions with Security (RSA, Active Directory, Roles), AS/400, SAP Applications, Windows and UNIX components, for domestic and international clients.
- Uniquely demonstrated and reviewed additional functionality and benefits for enhancing system productivity for domestic and international customers, which engaged clients and illustrated value and growth.
- Continuously recognized as a crucial technical consultant by identifying and addressing their core business needs and application objectives.
- Addressed Application Lifecycle Optimization opportunities through usage of the ITKO LISA product offerings.

Technical Consultant

ABC Corporation - 2004 – 2009

Key Deliverables:

- Served as single point of reference for key customers.
- Understanding the requirements, designing solutions, develop prototypes and end products.
- Leading the technical teams and ensuring high quality and timely delivery.
- Define Code Review guidelines, conduct Code Reviews and conduct Technical Interviews.
- Identify and introduce/develop tools for improving productivity.
- Automated the Storyboard to WBT creation process for Pearson.

2259 Oak Street, Old Forge, New York, 13420

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- Saving thousands of hours of construction time.

EDUCATION

Bachelor of Science in Information and Computer Science - (Georgia Institute of Technology - Atlanta, GA)

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