

ROBERT SMITH

Sr. Territory Service Representative

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Over 13 years of experience selling meat snacks, food items, and merchandising to the C-store, Grocery, and Mass channels. Building relationships and working with others in the C-store, Grocery, and DSD channel. Excellent planning, organizational, directing and problem solving abilities. Excellent customer relationship building skills.

CORE COMPETENCIES

Comptia A+ Certification | HeartSaver CPR AED certified.

PROFESSIONAL EXPERIENCE

Sr. Territory Service Representative

ABC Corporation - January 2014 – July 2014

Key Deliverables:

- Interviewed potential representatives .
- Trained new hires Ordered lawn products.
- Assisted with budgeting and planning.
- Resolved customer complaints .
- Responsible for working deliveries at stores and building displays when needed for sale items.
- Managed the accounts of 200+ residential and commercial properties with superior customer service.
- Identified opportunities to place Kellogg product in high traffic areas.

Territory Service Representative

Delta Corporation - 2009 – 2014

Key Deliverables:

- Coverage for vacations and being in charge of part time merchandisers scheduling.
- Primarily servicing all major supermarkets.
- At Scotts lawn service I am a Territory Service Representative my job is to service residential and or commercial customers, providing professional turf and or landscape treatment, along with top quality customer service.
- As a Territory Service Representatives I help maintain the Scotts professional image through daily safety inspections of my vehicle and my equipment as well as maintenance and cleanliness as well as keeping a personal, professional appearance for myself as well.
- My job functions consist of Safely operating company vehicle with valid drivers license.
- Delivering outstanding customer service to customers, In order to maintain and sustain customer satisfaction.
- As well as Maintaining appropriate General vehicle and equipment maintenance safety and upkeep inventory levels on the truck, Assure proper chemical usage for all applications, Executing timely resolution of all customer service standards call logs, service calls, etc.

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EDUCATION

- High School Diploma - (penn Foster - Scranton, PA)