

Objective

Objective is using all the potential that have for the company work for as well as self. looking for employment that will allow the time need to complete BS degree in Organized Industrial Psychology so able to grow with the company.

Skills

Premiere, Photoshop, Final Cut Pro, Public Speaking, Audition, Word, Excel, Audacity.

Work Experience

Territory Service Representative III

Kellogg's Snacks - November 2012 – 2020

- Ran, synchronized and updated all SLS computer software updates as needed.
- Resolved all customer service standards (call logs, service calls, etc.).
- Maintained Scotts best application process (BAP) as required by SLS and the EPA.
- Acquired certifications in lawn applications(BAP), Ortho home defense, and grub applications.
- Educated customers on all products being applied and why and when they should be applied.
- Acquired DOT certificates to operate company vehicles.
- Located and transferred cases of product from the stores backroom to the Kelloggs Snacks shelves and displays.

Territory Service Representative

Delta Corporation - 2011 – 2012

- Negotiate sales between company, customers, and clients Built displays for a large variety of products Organized productive and efficient strategies .
- Fertilized and applied weed killer to yards and provided customer service in the office and on location.
- Merchandising Speaking with store management about upcoming promotions and additional display space.
- Assist Territory Manager with everyday operations.
- Vendor/merchandiser in charge of Kelloggs/Keebler product for multiple retail stores.
- Selling displays, shelving orders, rotating/filling shelves, organizing orders, issuing store credits etc.
- Passionately introduced new and improved methods of merchandising and safety to new team members.

Education

Masters of Business Administration in Human Resources - (Cumberland University - Lebanon, TN)