

ROBERT SMITH

Wardrobe Consultant

Phone: (0123)-456-789 | Email: info@qwikresume.com | Website: Qwikresume.com

SUMMARY

Goal-oriented, results-driven professional who seeks a position with a team-oriented organization that stresses customer satisfaction. Excellent company. The preferred role would be one that utilizes fashion and wardrobe consulting abilities.

CORE COMPETENCIES

Ms. Word, MS Office, Outlook, Office: Word, Powerpoint, Photoshop, Photography, Sales, Typing, Windows.

PROFESSIONAL EXPERIENCE

Wardrobe Consultant

ABC Corporation - July 2003 – August 2005

Key Deliverables:

- Greet customers and ascertain what each customer wants or needs.
- Describe merchandise and explain use, operation, and care of merchandise to customers.
- Recommend, select, and help locate or obtain merchandise based on customer needs and desires.
- Compute sales prices, total purchases and receive and process cash or credit payment.
- Answer questions regarding the store and its merchandise.
- Maintain knowledge of current sales and promotions, policies regarding payment and exchanges, and security practices.
- Responsibilities deliver world-class customer service to customers by assisting them with their clothing needs.

Wardrobe Consultant

ABC Corporation - 2002 – 2003

Key Deliverables:

- Provided first-rate customer service while maintaining an energetic, outgoing, professional demeanor.
- During 2008, was my stores top salesman for six consecutive months, averaging \$11,000 to \$12,000 in sales every week.
- On average, my customers bought \$260 in additional merchandise - shirts, ties, shoes, and other accessories - each time they bought a suit.
- In the lingo of The Mens Wearhouse, 260 was my "concept number." The company generally expected salesmen to have a concept number of 160.
- Was especially effective at interviewing new customers and helping them identify their clothing needs.
- Established relationships with several customers who did business exclusively with me..
- This is Dummy Description data, Replace with job description relevant to your current role.

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EDUCATION

- BS